


The 19th Meeting of Procurement Committee for Goods under the TA Component of Sindh Public Sector Management Reform Project (SPSMRP), IDA Credit # 5584-PK

Result of Technical Evaluation of Procurement Activity "Procurement of IT Equipment for Monitoring & Evaluation Cell (MEC) and Bureau of Statistics, Planning & Development Department, Government of Sindh" under Technical Assistance Component of World Bank loan for Sindh Public Sector Management Reform Project IDA Credit # 5584-PK

Sr. No	Name of Company	Technical Evaluation			Financial Evaluation			Combined Evaluation	Combined Rank
		Technical Scores S(t)	Weighted Scores S(t) x 0.8	Technical Rank	Financial Bid (PKR)	Financial Scores S(f)	Weighted Scores S(f)x 0.2	Scores S(t) + S(f)	
1	USS Enterprises	69	55.2	1	18,210,200	100.0	20.0	75.2	1
2	Roomi Enterprises	67.5	54	2	21,484,100	84.8	17.0	71.0	2

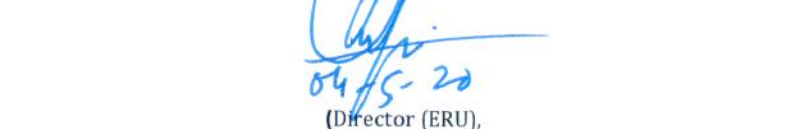

 Deputy Secretary (Admin)
 Planning & Development
 Department/
 Member


 Deputy Secretary (B&A)
 SG& CA Department/
 Member


 Deputy Director Budget & Cash
 Bureau of Statistics, Sindh
 Planning & Development Department
 Stakeholder/Member


 Senior Programmer
 Monitoring & Evaluation Cell (MEC),
 Planning & Development Department
 Stakeholder/Member


 Procurement & Contract
 Management
 Specialist, ERU,
 Finance Department/Secretary


 Director (ERU),
 Finance Department, Government of Sindh/
 Project Director, Sindh Public Sector Management Reform Project/Chairperson

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Sr. No	Name of Firm	Eligibility of the Firm		Evaluation Committee Members	Technical Evaluation								Grand Total (100)
		Experience, Registration and Partnerships and Financial Acumen of the Supplier	Offering of Brand (Minimum Six Months in current Production)		Specifications Offered		Compliance with requirements & Relative Usability of Equipment		Delivery Schedule		After Sales Service & Support		
					40		30		15		15		
					Individual	Comments	Individual	Comments	Individual	Comments	Individual	Comments	
1	<p>USS Enterprise Office No. 3/48, Moallimnabad Society, Khalid bin Waleed Road, Karachi</p>	<p>(i) The vendor has provided its registration certificate as a "Sole Proprietorship" and its memberships with RCCI and KEDA. (ii) The firm has provided evidence of its registration with both federal and provincial tax authorities. (iii) The firm has provided documents and list of multiple clients, highlighting its experience in providing ITC equipment to different clients in both public & private sectors. (iv) The firm has provide Letter of Authorization from OEM "Acer" for participation of their items. Moreover, the firm is a Silver partner of Hp in Pakistan. (v) The vendors has furnished audited financial statements, indicating an annual revenue turnover of over Rs. 50 Million, which is deemed satisfactory for this bidding process.</p>	<p>The offered items are as under: Monitoring & Evaluation Cell (MEC): Laptops (10): Acer Aspire A515-54G Mobile Phones (17): Huawei Honor 8X Pro Tablets (64): Lenovo Tab 4 10 Plus Desktops (60): Acer Veriton V5273G MT UPS (09): PowerEdge PAE 1.5K 750VA Router (01): Cisco EA-6000 Color Printers (02): Hp Color LaserJet 479FNW Scanners (02): Hp Scanjet 2500 F1 Firewall (01) for Server machine: Cisco ASA 5515-K9-L 1 year subscription. Bureau of Statistics (BoS): Laptops (02): Acer Aspire A515-54G Desktops (08): Acer Veriton V5273G MT UPS (08): PowerEdge PAE 1.5K 750VA Printer (13): Mono: Hp LaserJet Pro MFP 428DW Color Printers (02): Hp Color LaserJet 479FNW Anti-virus (03) for Laptops & Desktops: Emsisoft MS Office (10)-License: MS Office 2016 MS Windows (10)-Licenses: MS Windows 10 STATTA (03)-Licenses: NIL (Not Quoted)</p>	<p>Chairperson CSC (Director-ERU)</p> <p>Member P&DD (DS-Admin)</p> <p>Member SGA&CD (DS-B&A)</p> <p>Member-MEC, P&DD- (Senior Programmer)</p> <p>Member-BoS, P&DD- (Deputy Director- Budget)</p> <p>Secretary-ERU (P&C Ms)</p>	<p>7</p> <p>3.5</p> <p>4</p> <p>4.5</p> <p>4</p> <p>4</p> <p>27</p>	<p>The vendor has offered most of the items as listed in the bidding document for both MEC and BoS. The offered IT equipment match the specifications as per requirements.</p> <p>However, the vendor has not offered bid for Server Machines (blade servers) and Anti-Virus for Servers and these are required by MEC, P&DD.</p> <p>The printers/scanners offered are from Hp and meet the requirement as set out in the bidding document.</p> <p>The vendor has quoted items with required specifications for mobile phones, routers, firewalls, network switches, HDDs, USBs, cables and has promised provision of required software licenses.</p> <p>The vendor has provided technical data sheets/brochures for most of the quoted machines as per the requirement of bidding.</p> <p>The vendor has offered one year warranty on all items as specified in the bidding document, wherever applicable.</p>	<p>6.5</p> <p>3.5</p> <p>3</p> <p>2.5</p> <p>2.5</p> <p>3</p> <p>21</p>	<p>The vendor has offered Acer and Hp products being the authorized representative and silver partner for both OEMs for laptops, desktops and server machines (excluding Blade Servers).</p> <p>The laptop is a high-end model offered by Acer while, desktop and servers models are also higher-end models offered in their respective categories UPS is a support to desktop and is of reasonable rating.</p> <p>Moreover, the mobile phones and tablets have been offered by "Huawei" and "Lenovo" which match the requirements and have reasonable brand worth and provide good value-for-money.</p> <p>The router, firewalls and server router are from "Cisco" which is the best brand and has excellent performance quotient. These are reliable items but require trained skillset for their installation and operation. Since, a single OEM is quoted, sourcing warranty and OEM support is expected to be smooth.</p> <p>The printer offered are from Hp (both mono-chrome and colour), and are easily available and accessible. The scanner is standard hp flatbed model, which is fit-for-purpose.</p> <p>Moreover, the OTG cables, USBs, USB Adapter and portable HDDs are standard OEMs models available in the market.</p>	<p>2.5</p> <p>1</p> <p>2</p> <p>1</p> <p>1.5</p> <p>1.5</p> <p>9</p>	<p>3</p> <p>2</p> <p>2</p> <p>1.5</p> <p>1.5</p> <p>2</p> <p>12</p>	<p>The vendor has committed to provide overall Warranty for all applicable items (warranty, service and labour) as specified in the bidding document (Minimum One year)</p>	69	

Deputy Secretary (Admin),
Planning & Development Department,
Member

Deputy Secretary (B&A)
S&G CA Department/
Member

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Bureau of Statistics, Sindh,
Planning and Development Department, GoS
Stakeholder/Member

Senior Programmer
Monitoring & Evaluation Cell (MEC),
Planning and Development Department, GoS
Stakeholder/Member

Procurement & Contract Management
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		Experience, Registration and Partnerships and Financial Acumen of the Supplier	Offering of Brand (Minimum Six Months in current Production)		Specifications Offered		Compliance with requirements & Relative Usability of Equipment		Delivery Schedule		After Sales Service & Support		
					40		30		15		15		
					Individual	Comments	Individual	Comments	Individual	Comments	Individual	Comments	
Z	<p>Reomi Enterprises Suit # 2, Irshad Terrace, Moor Street, Pakistan Chowk, Karachi Ph: 021-326314567, 32214387.</p>	<p>(i) The vendor has provided its incorporation certificate and registration certificates. (ii) The firm has provided evidence of its registration with both federal and provincial tax authorities. (iii) The firm has provided documents, highlighting its experience in providing ITC equipment to different clients in both public & private sectors. (iv) The firm has provided documents indicating its status as a "Registered reseller" for Hp and as a "Registered partner" for Dell whereas, it has associations with some other OEMs for supplies. (v) The vendors has furnished its financial statements, indicating a consistent cash flow of over PKR 5 Million, which is fine for this assignment.</p>	<p>The offered items are as under: Monitoring & Evaluation Cell (MEC): Laptops (10): Dell Inspiron 15 3559 Mobile Phones (12): Samsung A71, Android Mobile Tablets (64): Samsung S5E T740 Desktops (08): Dell Optiplex 7070 MT, PC UPS (08): Kotahira SB Series UPS 1000VA Router (01): Tplink TL-WR901N Wireless Color Printers (02): Hp Color Laserjet Pro Z81FDW MFP Scanners (02): Hp ScanJet 1500 F3 Firewall (01): for Server machine - Cisco ASA 5506-X Server Router (01): <u>NIL (Not Quoted)</u> Server Machines (03)- Blade Servers: <u>NIL (Not Quoted)</u> Server Machine (03)- Back-up Server - Dell PowerEdge R740 Server Machines (01)- Raffle Server - Dell PowerEdge R740 Network Switch (01): D-Link DGS-1210 MS Office (24)-Licenses: MS Office Pro Plus 2019 with Media Anti-virus (05)-for Data center servers: Esct Anti-virus (24)-for Laptops & Desktops: Esct Portable Hard-drow (03): Western Digital (WD) 4 TB Flash USB Drives (15): Kingston USB Drive 128 GB 3.0/3.1 HDMI Casting Device: <u>NIL (Not Quoted)</u> USB Adapter (20)-Wireless: Tplink TL-WN823N OTG Cables for Mobiles (64): OTG Cables</p> <p>Bureau of Statistics (BoS): Laptops (02): Dell Inspiron 3559 Desktops (08): Dell Optiplex 7070 MT UPS (08): Kotahira SB Series UPS 1000VA Printer (13)- Mono: Hp Laserjet Pro MFP 4281DW Color Printers (02): Hp Color Laserjet Pro Z81FDW MFP Anti-virus (05)-for Laptops & Desktops: Esct MS Office (10)-Licenses: MS Office Pro Plus 2019 with Media MS Windows (10)-Licenses: MS Windows 10 Pro STATA (03)-Licenses: <u>NIL (Not Quoted)</u></p>	<p>Chairperson CSC (Director-ERU) 6</p> <p>Member P&DD (DS-Admin) 3</p> <p>Member SGA&CD (DS-B&A) 3.5</p> <p>Member-MEC, P&DD (Senior Programmer) 3</p> <p>Member-BoS, P&DD (Deputy Director-Budget) 4</p> <p>Secretary, ERU (P&CMs) 3.5</p>	<p>The vendor has offered most of the items as listed in the bidding document for both MEC and BoS. The offered IT equipment match the specifications as per requirements.</p> <p>however, the vendor has not offered bid for Server Machines (blade servers), Server Router and HDMI casting device. These items are required by MEC, P&DD.</p> <p>The printers offered are from Hp and meet the requirement as set out in the bidding document.</p> <p>The vendor has quoted items with required specifications for mobile phones, routers, firewalls, network switches, HDDs, USBs, cables and has promised provision of required software licenses.</p> <p>The vendor has provided technical data sheets/brochures for most of the quoted machines as per the requirement of bidding.</p> <p>The vendor has offered One year principle warranty, including parts, service and labor, wherever applicable.</p>	<p>5</p> <p>3</p> <p>2.5</p> <p>2.5</p> <p>3</p> <p>2.5</p> <p>18.5</p>	<p>The vendor has offered Dell products being a registered partner for laptops, desktops and server machines (excluding Blade Servers).</p> <p>The laptop is a professional model offered by Dell while, desktops and servers models are also higher end models offered in their respective categories. UPS is a support to desktop and is of reasonable repute.</p> <p>Moreover, the mobile phones and tablets have been offered by "Samsung" with its brand warranty. The performance quotient of the brand is top-notch.</p> <p>The router offered is from "Tp-link" whereas, firewall is from "CISCO" and network switch is from "D-link". These are reliable items but due to different manufacturing technology and zones, require trained skillset for their installation and operation. Moreover, sourcing warranty and OEM support may prove difficult in case of problems.</p> <p>The printer offered are from Hp (both mono-chrome and colour), and are easily available and accessible. The scanner is standard hp flatbed model, which is fit-for-purpose.</p> <p>Moreover, the OTG cables, USBs and portable HDDs are standard OEMs models available in the market.</p>	<p>4</p> <p>2</p> <p>2</p> <p>1.5</p> <p>1.5</p> <p>2</p> <p>13</p>	<p>The firm has pledged to follow the delivery time as indicated in the bidding documents (04-06weeks). The firm has even indicated it may deliver the good earlier in around three-four weeks.</p>	<p>4</p> <p>2</p> <p>1.5</p> <p>1.5</p> <p>2</p> <p>13</p>	<p>The vendor has committed to provide Principal Warranty for all items (warranty, service and labour) for One year.</p>	67.5	

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