



**The 20th Meeting of Procurement Committee for Goods under the TA Component of Sindh Public Sector Management Reform Project (SPSMRP), IDA Credit # 5584-PK**


Result of Technical Evaluation of Procurement Activity "Procurement of ICT Equipment for Excise, Taxation & Narcotics Control, Sindh" under Technical Assistance component of World Bank loan for Sindh Public Sector Management Reform Project IDA Credit # 5584-PK

Sr. No	Name of Company	Technical Evaluation	Financial Bid (PKR)	Remarks
1	Hybrid Technologies	Bid is Eligible and Technically-Compliant	78,478,431/- (for all items)	Lowest-Evaluated Eligible Bid
2	USS Enterprises	Bid is In-Eligible	49,815,650/- (excluding 03 items)	The bid is In-eligible for technical or financial evaluation

  
 Deputy Secretary (B&A)  
 SO&CA Department/  
 Member

  
 Assistant Director  
 Motor Registration Wing,  
 Excise, Taxation & Narcotics Control, Sindh  
 Stakeholder/Member

  
 Procurement & Contract Management  
 Specialist, ERU,  
 Finance Department/Secretary

  
 Director (ERU),  
 Finance Department, Government of Sindh/  
 Project Director, Sindh Public Sector Management  
 Reform Project/**Chairperson**

  
 Deputy Secretary (Admin)  
 Planning & Development Department/  
 Member

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	Eligibility of the Firm	Technical Evaluation			Remarks
<p>Sr. No</p> <p>Name of Firm</p> <p>(i) At least five (05) years' Experience in supply of required ICT equipment and must provide a minimum of five (05) reference sites for similar tasks undertaken;</p> <p>(ii) Authorization from the respective manufacturer for respective item;</p> <p>(iii) Manufacturer's Authorization Letter (MAL) should be directly from the respective manufacturer;</p> <p>(iv) Financials, indicating its annual turnover of over PKR. 25 Million Supplies;</p> <p>(v) National Tax No., Sales Tax No, Certificate (NTN, SST) with audited account for the last five years.</p>	<p>Offering of Brand (Minimum six Months in current Production)</p>	<p>Compliance with Specifications</p>	<p>Delivery Schedule</p>	<p>Warranty, Sales &amp; Support</p> <p>(i) Warranty of each serial number must be verifiable on principal portals</p> <p>(ii) OEM warranty and One year 24x7 support with parts replacement direct from Manufacturer.</p> <p>(iii) Must have technical resources based in Sindh for smooth support.</p>	<p>Remarks</p>
<p>1</p> <p>Hybrid Technologies</p> <p>17th Floor, Saina Trade Towers, 11, Churrigharh Road, Karachi.</p>	<p>The offered items are as under:</p> <p>(i) Server Machines (05): HPE DL380 Gen10 24SFF, NC CTO, SR</p> <p>(ii) Access Software (01): ARC O/S Software Enterprise Edition</p> <p>(iii) Enterprise Storage with SAN Switches (01): HPE 3PAR 8200 2K-SW Storage Filed Base</p> <p>(iv) Server Rack (01): 1x HPE 42U 600mm x 1075mm G2 Kitted Advanced Pallet Rack with Side Panels and Bypass</p> <p>(v) UPS for Servers (03): Liebert ITA2 10 KVA</p> <p>(vi) Network Security Appliances (01): Fortiweb 6000D, 4x 10/100/1000 RJ45, 16 GB RAM, 240 GB SSD, Redundant PSU</p> <p>(vii) Network Active Equipment (01): Nexs 36180 VC-R, 4Rp, 10/25G and 6p QSFP28</p> <p>(viii) Network Active Equipment (02): Cisco SG350 52 KP</p> <p>(ix) Android Tabs (06): Samsung Galaxy Tab S6</p> <p>(x) Android Mobile Phones (01): Oppo A9</p> <p>(xi) Laptops (01): Lenovo Thinkpad E15 with 32" Viewsonic Monitor</p> <p>(xii) Windows Server (05): Windows Server 2019 Data center, 50 Cal licenses</p> <p>(xiii) SQL Server (02): SQL Data Base Standard 2019</p> <p>(xiv) Printers-Colour (01): Hp Laserjet ENT C11 M5225N Printer</p> <p>(xv) Printers-Mono H/Duty (01): Hp Lj Ent 500 MFP M528DN</p> <p>(xvi) Printers-Mono L/Duty (03): Hp Laserjet Pro 400 M402DN</p> <p>(xvii) Toner (10): Compatible Toner</p> <p>(xviii) VMware License (01): VMware vCenter Server Standard for vsphere (per instance) with 1 year support</p>	<p>The vendor has offered all the items as listed in the bidding document for Excise, Taxation &amp; Narcotics Control Sindh. The offered IT equipment match/exceed the specifications as per requirements.</p> <p>The Server machines, Enterprise Storage with SAN switches, Racks, UPS, Network Security Appliances, Network Active Equipment and Network Passive Equipment are all offered as per requirements from reliable brands.</p> <p>The Android-based tablets and mobile phones are as per specification.</p> <p>The laptops, printers (all kinds) are also as specified.</p> <p>Moreover the vendor has offered software licenses as specified in the bidding document.</p>	<p>In any case, the firm has committed to deliver the items and complete the installation before end of August, 2020 if contract is signed by early June, 2020.</p>	<p>(i) The vendor has committed to provide Principal Warranty for all items that may be verified on principal portals;</p> <p>(ii) All items are subject to OEM warranty and one-year technical support;</p> <p>(iii) The firm is based in Karachi and has technical resources available to ensure smooth service.</p>	<p>The firm is technically-compliant with the requirements of Excise, Taxation and Narcotics Control, Sindh and</p>

BID IS ELIGIBLE FOR FURTHER TECHNICAL EVALUATION

Deputy Secretary (Admin),  
Planning & Development Department/  
Member

Deputy Secretary (SR&A),  
SC&A Department/

Director (ERU), Finance Department, Government of Sindh, Project Director, Sindh Public Sector Management Reform Project/Chairperson

Assistant Director,  
Motor Registration Wing,  
Excise, Taxation and Narcotics Control, Sindh

Procurement & Contract Management Specialist, ERU,  
Finance Department/Secretary

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Sr. No	Name of Firm	Eligibility of the Firm		Technical Evaluation			Remarks	
		(i) At least five (05) years' Experience in supply of required ICT equipment and must provide a minimum of five (05) reference sites for similar tasks undertaken;	(ii) Authorization from the respective manufacturer for respective item;	(iii) Manufacturer's Authorization Letter (MAL) should be directly from the respective manufacturer;	(iv) Financials, indicating its annual turnover of over PKR. 25 Million Supplies;	(v) National Tax No. Sales Tax No. Certificate (NTN, SST) with audited account for the last five years.		Compliance with Specifications
2	<p><b>USS Enterprises</b></p> <p>Office No. 3/48, Moalim abad Society, Khairid bin Wajid Road, Karachi.</p>	<p>(i) The firm has provided documents and list of multiple clients, highlighting its experience in providing ITC equipment to different clients in both public &amp; private sectors.</p> <p>(ii) The firm has provided letter of Authorization from OEM "Acer" for participation of their items. Moreover, the firm is a silver partner of Hp in Pakistan but no evidence of partnership/reseller or any collaboration is provided for other items, especially for the quoted "Dell" server.</p> <p>(iii) The firm has not provided MAL for the quoted items, where applicable.</p> <p>(iv) The vendor has furnished its financials, indicating a turnover of over PKR 100 Million supplies per annum but has a limited cash flow.</p> <p>(v) The vendor has provided its registration certificate as a "Sole Proprietorship" and its memberships with KCCI and KEIDA. The firm has provided evidence of its registration with both federal and provincial tax authorities. The financial statements are provided.</p>	<p>The offered items are as under:</p> <p>(i) Server Machines (05): Dell PowerEdge R740</p> <p>(ii) Server Machines (05): Not Quoted</p> <p>(iii) Enterprise Storage with SAN Switches (01): QSAN All Flash Array SAN Storage</p> <p>(iv) Server Rack (01): Hp Branded 42U rack</p> <p>(v) UPS for Servers (05): Not Quoted</p> <p>(vi) Network Security Appliances (01): Cisco ASA 5500</p> <p>(vii) Network Active Equipment (02): Cisco Nexus 3636C</p> <p>(viii) Network Active Equipment (02): Cisco 350 Series Managed Switches</p> <p>(ix) Android Table (06): Samsung Galaxy Tab S6</p> <p>(x) Android Mobile Phones (10): Huawei Honor 9X Pro</p> <p>(xi) Laptops (10): Acer Aspire A515-54G with 34" Dell Curved Monitor</p> <p>(xii) Windows Server (05): Windows Server 2019 Data Center with 50 Cal Licenses</p> <p>(xiii) SQL Server (02): Not Quoted</p> <p>(xiv) Printers/Color (01): Hp LaserJet M553 DN</p> <p>(xv) Printers/Color (01): Hp LaserJet M507 DN</p> <p>(xvi) Printers/Mono L/Duty (03): Hp LaserJet Pro 400 M402DN</p> <p>(xvii) Toner (10): Compatible Toners</p> <p>(xviii) VMware License (01): VMware vSphere Essential Plus Kit, 5-core including V-center and V-motion with 1 year support.</p>	Compliance with Specifications	N/A	N/A	N/A	<p>The firm is technically non-compliant with the requirements of Excise, Taxation and Narcotics Control, Sindh as the firm has not submitted required documents. There is limited evidence to suggest its ability to undertake such a specialized task. Moreover, there is no evidence of direct OEM support.</p>

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